NEWS RELEASE

September 20, 2021

**Manitowoc continues to strengthen in Asia with new parts and service partner for Singapore**

* *Mobile Crane Asia (MCA) will provide comprehensive parts and service support to Grove all-terrain cranes*
* *The company has decades of experience in the crane service sector and is already well-trained in Grove parts and service programs.*

Manitowoc has appointed Mobile Cranes Asia (MCA) as its latest new dealer partner in the Southeast Asia region. The company is based in Singapore and will cover full parts and service operations for Grove all-terrain cranes in the bustling city state.

MCA is run by managing director Rodney Chang, a familiar face in Asia’s crane industry who said that formalizing the company’s business with Manitowoc was a natural next step.

“The origins of MCA date back to the mid-90s and our team has been selling and servicing cranes for over two decades,” he explained. “Many of our existing customers run Grove cranes, so we know the products and our service guys are already trained in Grove’s parts and service programs. Given our position in the market, and the strong relationship we have with Manitowoc it made sense for us to come on board as a certified parts and service dealer and we’re excited about the future.”

MCA delivers strong expertise to customers via its qualified team of engineers that offer 24/7 support. The team is backed by a fleet of service vehicles, equipped with laptops to manage diagnostic or programming tasks. There is a full working tool set in each vehicle, allowing them to work quickly and efficiently to support Grove cranes on jobsites across Singapore. The company also keeps an extensive stock of spare parts at its head office to ensure maximum uptime for customers.

Marco Zucchet, Manitowoc’s sales director for mobile cranes and tower cranes in Asia, said adding MCA to the regional network underlined the company’s customer-first commitment.

“Our customers purchase Grove, Potain and Manitowoc cranes because of the trust and confidence they have in us,” he said. “Delivering reliable, efficient and productive equipment is one part, and the second is ensuring we deliver best-in-class support. We are focused on creating the best customer service experience in this part of the world, and so having great partners like MCA on our team is important. We’re delighted to formally welcome them on board and we look forward to many successful years of partnership in future.”

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 118-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile telescopic cranes, lattice-boom crawler cranes, boom trucks, tower cranes, and industrial cranes under the Grove, Manitowoc, National Crane, Potain and Shuttlelift brand names.

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